



SURVEY OF LEADING CONTRACTORS AND DESIGN FIRMS

For publication in Engineering News-Record Please read the attached guidelines and definitions before filling out this survey form.

Survey of Leading Contractors and Design Firms

For Publication in Engineering News-Record

You have come to the right place to participate in the Engineering News-Record's annual survey of the industry's leading contractors and design firms. Results of this survey will appear in our rankings of **The Top 400 Contractors**, **The Top 500 Design Firms**, our **Top 100** lists of the largest construction managers and design-build firms, and in ENR's sourcebooks.

To ensure that your company is considered for these prestigious lists, enter your Company ID and Password below, then complete the survey form. If you have not participated in previous surveys but wish to do so, please obtain a Company ID and password by sending an e-mail to kellerj@enr.com.

The deadline for completing and submitting survey information is **March 11, 2024**. You may come back to this form and revise your information until that time. If you have questions about this survey, please contact:

Jonathan Keller350 Fifth Avenue, Suite 6000Associate EditorNew York, NY 10118Engineering News-RecordPhone: 646-849-7136BNP Media Inc.Email: kellerj@enr.com

IMPORTANT: HOW SHOULD YOUR COMPANY'S NAME AND LOCATION BE LISTED ON ENR'S TOP LISTS AND DIRECTORIES?

Company name [
Address []
City, state, zip [
Main E-Mail[] Home page []
Main phone #[] Main fax # []	
M1. In what year was your company founded?	[]		
M2. Is your company's revenue from construction contracting for calendar year 2023 (preferred) for fiscal year ending (Month)			
M3. Is your firm or your parent firm traded on a public exch	ange? YES NO		

M4. Business enterprise certifications (select all that apply): Certified Minority-Owned Business Enterprise		
Certified Women-Owned Business Enterprise		
Veteran/Disabled Veteran-owned business enterprise		
None of the above		
M5. Your company's construction industry related revenue comes from what type(s)		
Contracting: General contracting, CM-at-Risk, construction port	ion of design-build, equ	upment
procurement and installation services as part of an overall construction contract. Design: Design, architectural, engineering, planning, design portion	on of design build	
Professional Services: Construction management for-fee, program	· ·	
Froiessional Services: Construction management for-fee, program	ii management for-fee	
M5(a). Please confirm you have reviewed and selected all appropriate type-of-work of Confirmed	ptions for your firm.	
CONTRACTING - Top 400 Contractors/Top 100 CM-at-Risk		
Fill out this section if your firm had any CONSTRUCTION contracting revenue in 20	123	
Thi out this section if your firm had any CONSTRUCTION contracting revenue in 20	123.	
Important—-No Double Counting:		
• Exclude ANY revenue from divisions or subsidiaries that will be allowed to p	participate on the Top 4	00
Contractors, Top 500 Design Firms, Top CM Firms or Top 600 Specialty Con	• •	
DO NOT include the following in Question GC1:		
Design revenue if also reported in Question D1 covering Design Firms		
 CM-for-Fee revenue from Question CM1 for Agency CM Ranking or Program 	m Management fees fro	m Question
CM2. But CM-at-Risk Revenue from Question GC3 should be included with	•	-
Question GC1.	your Construction ieve	iluc III
Question Ge1.		
	20229	
GC1. What was your firm's gross revenue (in \$ millions) from general contracting in	. 2023 !	
a. Domestic	\$[1
b. International (see international work section for countries in each region):	Ψ [1
(1) Canada\$ [
(2) Latin America		
(3) Caribbean Islands \$ [
(4) Europe \$ []		
(5) Middle East \$ [
(6) Asia \$ [
(7) Australia/Oceania \$ []		
(8) North Africa \$ [
(9) Central and Southern Africa \$ [
(10) Antarctic/Arctic \$ [
TOTAL INTERNATIONAL \$ [
c. TOTAL FOR RANKING PURPOSES (GC1(a) + GC1(b))	\$[]

GC2. How much of this contracting revenue delivery system? (Report design revenue from			ects using desig	n-build as th	ie
Important: If you enter into a design-build report the total of the revenue from the design			of the contract	to third partic	es,
Domestic International TOTAL		\$ [\$ [\$ []		
GC3. How much of your 2023 domestic and management contracts at-risk (Question all firms with construction revenue.					
Important: Your answers in each of these resector on the ENR 2024 Sourcebook Sur			oint for filling o	ut the marke	t
			Domesti [From Quest GC1(a)]	c Internatio t. [From Qu GC1(b)	iest.
a. General building (commercial bldgs., o	offices, stores, education, re	esidential, hospital		301(0)	1
b. Industrial process (pulp and paper, stee c. Manufacturing (manufacturing produc			\$ [\$ []]
electronic assembly, etc.) d. Water supply (dams, reservoirs, water e. Sewerage/solid waste disposal (sanitar f. Transportation (airports, bridges, highy g. Hazardous waste (chemical, nuclear, a	y/storm sewers, treatment p vays, roads, canals and lock	olants, landfills, etc	\$[\$[c.) \$[\$[\$[] \$[] \$[] \$[] \$[] \$[]]]
h. Power (thermal, hydroelectric, waste-t	o-energy plants, wind, solar		es, etc.) \$ [] \$[]
i. Petroleum (refineries, natural gas, petroj. Telecommunications (transmission linek. Other (specify)TOTAL			\$ [) \$ []\$ \$ [\$ []]
GC4. What is the value of new construction Domestic		warded to your firm \$ [\$ [\$ [m in 2023 (see	guidelines)?	
GC5. What revenue (in \$ millions) did your Quest. GC1(c)?	firm receive from CM-at-r	isk projects in 202	23 (i.e., CM wo	rk included i	n
Domestic International TOTAL		\$ [\$ [\$ []		
GC6. Compared to a year ago, what is the sThis information will only be printe	•	backlog of contract	cting work?		
Higher Lower	Same	By what	percent? []	

GC7. What percentage of your 2023 contracting revenue was from these types of owners? Total should add up to 100.

]

Federal[

State/Local[]
Private[

INTERNATIONAL WORK

Fill out this section if your firm did any construction or design work outside of its home country in 2023.

GC8. In the following list of countries, check those in which your company had construction work under way in 2023.

Country	sian	Country	Dosign	Country Design
Country Des A. NORTH AMERICA	sign	53. Georgia	Design	F. ASIA
1. Canada		54. Germany		100. Bangladesh
1. Canada		55. Greece		101. Brunei
B. LATIN AMERICA		56. Hungary	H	102. Cambodia
		57. Ireland		102. Califoldia
10. Argentina 11. Bolivia	H	58. Italy	H	103. Clima (F.K.C.)
	H	59. Latvia	H	104. Diego Garcia
12. Brazil	H	60. Lithuania	H	105. Holig Kolig (F.K.C.)
13. Chile	H	61. Luxembourg		100. India
14. Colombia	닏	62. Moldova		
15. Costa Rica	닏	63. Netherlands		108. Japan
16. Ecuador	닏	64. North Macedonia		109. Kazakhstan
17. El Salvador			H	110. South Korea
18. Guatemala		65. Norway	\vdash	110a. North Korea
19. Guyana	닏	66. Poland	H	111. Kyrgyzstan
20. Honduras		67. Portugal	\vdash	112. Laos
21. Mexico		68. Romania		113. Macau (P.R.C.)
22. Nicaragua		69. Russia		114. Malaysia
23. Panama		70. Serbia		115. Maldives
24. Paraguay		71. Slovakia		116. Mongolia
25. Peru		72. Slovenia		117. Myanmar (Burma)
26. Suriname		73. Spain		118. Nepal
27. Uruguay		74. Sweden		119. Philippines
28. Venezuela		75. Switzerland		120. Singapore
		76. Ukraine		121. Sri Lanka
C. CARIBBEAN ISLAN	NDS	77. United Kingdom		122. Taiwan
30. Cuba				123. Tajikistan
31. Greater Antilles ¹	\Box	E. MIDDLE EAST		124. Thailand
32. Lesser Antilles ²	一	80. Afghanistan		125. Turkmenistan
33. Puerto Rico	Ħ	81. Bahrain	Ħ	126. Uzbekistan
		82. Cyprus	Ħ	127. Vietnam
D. EUROPE		83. Iran		
40. Albania		84. Iraq	Ħ	G. AUSTRALIA/OCEANIA
41. Armenia	H	85. Israel		130. Australia
42. Austria	H	86. Jordan	H	131. New Zealand
43. Azerbaijan	H	87. Kuwait	H	132. Pacific Islands
44. Belarus	H	88. Lebanon	H	133. Papua New Guinea
45. Belgium	H	89. Oman	H	134. Timor Leste
46. Bosnia & Herzegovina	H	90. Pakistan	H	
47. Bulgaria	H	91. Qatar	H	H. NORTH AFRICA
47. Bulgaria 48. Croatia	H	92. Saudi Arabia	H	140. Algeria
	H	93. Syria	H	141. Egypt
49. Czech Rep.	\vdash		H	141. Egypt
50. Denmark	H	94. Turkey 95. United Arab Emirates	H	
51. Estonia	H		H	143. Libya
51. Finland	닏	96. Yemen		144. Morocco
52. France		1		145. Niger

146. Somalia 147. Sudan 148. Sub Sahara ³ 149. Tunisia	
I. CENTRAL AND SOUT AFRICA	THERN
150. Angola 151. Benin 152. Botswana 153. Burkina Faso 154. Burundi 155. Cameroon 156. Cape Verde Islands 157. Congo Republic 158. Gabon 159. Gambia 160. Ghana 161. Guinea 162. Ivory Coast 163. Kenya 164. Lesotho 165. Liberia 166. Malawi 167. Mozambique 168. Nigeria 169. Rwanda 170. Senegal 171. Sierra Leone 172. South Africa 173. Swaziland 174. Tanzania 175. Uganda 176. D.R.Congo (Zaire) 177. Zambia 178. Zimbabwe	
J. 180. ANTARCTIC/A	RCTIC

FOOTNOTES

(1) Includes The Dominican Republic, Haiti and Jamaica. (2) Includes The Bahamas, The Leeward and Windward Islands, Trinidad and Tobago and the Virgin Islands. (3) Includes Chad, Eritrea, Mali, Mauritania, Niger, Somalia and South Sudan.

DESIGN-Top 500 Design Firms

Fill out this section if your firm received revenue from any design services in 2023.

Important—No Double Counting: Exclude ANY revenue from divisions or subsidiaries that will be allowed to participate on the Top 400, Top 500, Top CM Firms or Top 600 Specialty Contractors under their own name.

DO NOT include the following in Question 5:

- a. Revenue from program management contracts for services managing or coordinating multiple projects for a single owner. Report this program management revenue in CM2.
 - b. CM and project management work provided on a fee-only basis, which is covered in Question CM1.
- c. Contracting revenue reported in Question GC1 or the contracting portion of design-build contracts covered in Question GC2.

D1. What was your revenue for design services (in \$ millions)					
a. Domestic				\$ []
b. International (see page international work section for	countrie	es in each region	n):		
(1) Canada	\$[]			
(2) Latin America	\$[]			
(3) Caribbean Islands	\$[]			
(4) Europe	\$[]			
(5) Middle East	\$[]			
(6) Asia]			
(7) Australia/Oceania	\$[]			
(8) North Africa]			
(9) Central and Southern Africa	\$ []			
(10) Antarctic/Arctic	\$[]			
TOTAL INTERNATIONAL	\$[]			
c. TOTAL FOR RANKING PURPOSES (D1(a) + D1(b))			\$[]
d. What amount of your total design revenue was passe	d throug	h directly to oth	er desig	n firms o	r subconsultants'
Domestic	_	1		,	
International	\$[]			
TOTAL	\$[i			
 DESIGN PORTION OF DESIGN BUILD D2. How much of your total design revenue in Question D1(c) system where your firm assumes part of the project risk? (R contracts in Question GC2) 					
Domestic		¢г	1		
International		\$ [\$ []		
TOTAL		\$ [J	1	
101/1L	•••	Ψ[J	
ARCHITECTURAL REVENUE (FOR ARCHITECTURAL D3 . How much of your design revenue in Question D1(c) come other design firms)?					
Domestic		\$[]		
International		\$ [ĺ		
TOTAL		\$[•]	
D4. What type of design organization is your firm (check all that Architect Engineer Consulting engine Geospatial Planner		? Environme Engineer-c Other (spe	ontract	or [1

D5 . What type of v	work does your staff o	lo?					
	ectural ruction management ical	Mechanica Structural Transporta		Civil Plant Envir	ning (type) [ronmental]	
	your 2023 design reve his question must be a					ts in the foll	owing
	answers in each of the 2024 Sourcebook Su				ting point for filling	g out the man	ket
					Domest	tic Interna	tional
a Ganaral build	ding (commercial bldg	rs offices stor	es advention		n Quest. D1(a)] [Fi	rom Quest.	D1(b)]
a. General build	ing (commercial blug	zs., offices, stor	es, education,	iesiueiitiai, ii	\$ [] \$[1
	ocess (pulp and paper,				\$ [] \$ [j
	ng (manufacturing pro	duction facilities	es such as auto	assembly pla		1 .	,
	assembly, etc.) (dams, reservoirs, was	ater transmissic	n lines aqued	ucts etc)	\$ [\$ []]
	lid waste disposal (sar					JΨL	J
C	•	·	ŕ		\$[] \$[]
	n (airports, bridges, h			cks, etc.)	\$ [] \$ []
_	raste (chemical, nucleanal, hydroelectric, was			ar transmissi	\$ [ion lines_etc.)] \$[J
n. 1 ower (therm	iai, nyaroeleetiie, was	ste to energy pr	ums, wma, so	ar, transmiss	\$ [] \$[1
	efineries, natural gas, 1				\$ [] \$ []
j. Telecommuni	ications (transmission	lines, cabling,	towers & ante	nnae, data cei		3. .	,
k. Other (specif	s)				\$ [\$ []	J 1
k. Other (speen	· y)				Ψ[] Ψ[1
TOTAL					\$[]\$[]
	a year ago, what is the mation will only be pr			backlog of de	esign work?		
Higher	Low	ver	Same	В	y what percent? []	
D8 . What percenta	ige of your 2023 desig	gn revenue was	from these typ	es of owners	? Total should add	up to 100.	
St	ederalate/Localivate]]]				
INTERNATION Fill out this section	NAL WORK if your firm did any	construction or	design work o	outside of its l	home country in 202	23.	
	ng list of countries, ch rovided design and de			oany had cons	struction work unde	er way in 202	23 or in
Country	Design	Country		Design	Country	Design	
A. NORTH AMI		1. Canada			Councily	Design	

B. LATIN AMERICA		64. North Macedonia		118. Nepal	
10. Argentina		65. Norway		119. Philippines	
11. Bolivia		66. Poland		120. Singapore	
12. Brazil		67. Portugal		121. Sri Lanka	
13. Chile	\Box	68. Romania		122. Taiwan	
14. Colombia	□ I	69. Russia		123. Tajikistan	
15. Costa Rica	\sqcap	70. Serbia		124. Thailand	\Box
16. Ecuador	\exists	71. Slovakia		125. Turkmenistan	\Box
17. El Salvador	Ħ	72. Slovenia		126. Uzbekistan	Ħ
18. Guatemala	Ħ I	73. Spain		127. Vietnam	\sqcap
19. Guyana	Ħ	74. Sweden			
20. Honduras	H I	75. Switzerland		F. AUSTRALIA/OCEAN	JIA
21. Mexico	H I	76. Ukraine	□ I	130. Australia	
22. Nicaragua	H	77. United Kingdom	\exists	131. New Zealand	Ħ
23. Panama	H	, , , e mod 12mgaem		132. Pacific Islands	H
24. Paraguay	H	E MIDDLE EACT		133. Papua New Guinea	H
25. Peru	H	E. MIDDLE EAST		134. Timor Leste	H
26. Suriname	H	80. Afghanistan		134. Tilliof Leste	Ш
	H	81. Bahrain	\vdash	C NODTH AFRICA	
27. Uruguay28. Venezuela	님	82. Cyprus		G. NORTH AFRICA	
28. venezueia		83. Iran		140. Algeria	H
C CADIDDEAN ICLAN	DC	84. Iraq		141. Egypt	\vdash
C. CARIBBEAN ISLAN	DS	85. Israel		142. Ethiopia	
30. Cuba		86. Jordan		143. Libya	
31. Greater Antilles ¹		87. Kuwait		144. Morocco	
32. Lesser Antilles ²		88. Lebanon		145. Niger	
33. Puerto Rico		89. Oman		146. Somalia	
		90. Pakistan		147. Sudan	
		70. I akismii			
		91. Qatar		148. Sub Sahara ³	
D. EUROPE				148. Sub Sahara ³ 149. Tunisia	
D. EUROPE 40. Albania		91. Qatar		149. Tunisia	
		91. Qatar 92. Saudi Arabia		149. Tunisia H. CENTRAL AND SOU'	☐ □ THERN
40. Albania		91. Qatar 92. Saudi Arabia 93. Syria		149. Tunisia	☐ □ ΓHERN
40. Albania41. Armenia		91. Qatar 92. Saudi Arabia 93. Syria 94. Turkey		149. Tunisia H. CENTRAL AND SOU' AFRICA	☐ □ ΓHERN
40. Albania41. Armenia42. Austria		91. Qatar92. Saudi Arabia93. Syria94. Turkey95. United Arab Emirates		H. CENTRAL AND SOUTAFRICA 150. Angola	HERN
40. Albania41. Armenia42. Austria43. Azerbaijan		91. Qatar92. Saudi Arabia93. Syria94. Turkey95. United Arab Emirates96. Yemen		H. CENTRAL AND SOU'AFRICA 150. Angola 151. Benin	THERN
40. Albania41. Armenia42. Austria43. Azerbaijan44. Belarus45. Belgium		91. Qatar 92. Saudi Arabia 93. Syria 94. Turkey 95. United Arab Emirates 96. Yemen F. ASIA		H. CENTRAL AND SOU'AFRICA 150. Angola 151. Benin 152. Botswana	THERN
40. Albania41. Armenia42. Austria43. Azerbaijan44. Belarus45. Belgium46. Bosnia & Herzegovina		91. Qatar 92. Saudi Arabia 93. Syria 94. Turkey 95. United Arab Emirates 96. Yemen F. ASIA 100. Bangladesh		H. CENTRAL AND SOU'AFRICA 150. Angola 151. Benin 152. Botswana 153. Burkina Faso	THERN
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172. South Africa	
173. Swaziland	
174. Tanzania	
175. Uganda	
176. D.R.Congo (Zaire)	
177. Zambia	
178. Zimbabwe	
I. 180. ANTARCTIC/A	ARCTIC
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FOOTNOTES

(1) Includes The Dominican Republic, Haiti and Jamaica. (2) Includes The Bahamas, The Leeward and Windward Islands, Trinidad and Tobago and the Virgin Islands. (3) Includes Chad, Eritrea, Mali, Mauritania, Niger, Somalia and South Sudan.

PROFESSIONAL SERVICES – Top 100 CM-for-fee/PM-for-fee

Fill out this section if your firm provided construction management and/or program management services in 2023 on a fee-only basis (see guidelines).

- Please enter CM-at-Risk revenue in question GC5.
- Please note the distinction between construction management, which is directed to a single project, and program management, which involves conceptualizing, planning and supervising multiple projects for a single owner.

CONSTRUCTION MANAGEMENT FOR FEE ONLY

CM1. What were your gross fees (in \$ millions) in 2023 for CM, or project management services provided on a fee-only basis?

- Exclude program management fees that belong in CM2 below.
- Please include only your fees for professional management services and NOT revenue or pass-throughs from design or construction of the project itself.

Domestic	\$[]
International	\$ []
TOTAL	\$ Ī	Ī

PROGRAM MANAGEMENT FEES

CM2. What were your gross fees (in \$ millions) in 2023 from program management contracts for services managing or coordinating multiple projects for a single owner?

• Please include only your fees for professional management services and NOT revenue or pass-throughs from the design or construction of the project itself.

Domestic	\$ []
International	\$ []
TOTAL	\$ [1

CM3. What percentage of your 2023 construction-for-fee or program management-for-fee revenue was from these types of owners?

Federal	[]
State/Local	[]
Private]

GENERAL BUSINESS

None of the information on this page, except for the subsidiaries list (Question M11), will be published. It will be kept strictly confidential and used for statistical purposes ONLY. Companies will not be identified.

M6. Did your company make a net pre-tax, pre-bonus profit on gross revenue on your construction and/or design operations in 2023?

In the U.S.	YES [] % of year-end revenue	□ NO [] %	of year-end revenue
Outside home country	YES [] % of year-end revenue	□ NO [] %	of year-end revenue

M7. Did your company increase or decrease its professional staff in 2023?

	U.S. office International office	☐ Increase [] % ☐ Increase [] %	Decrease [] % Decrease [] %	Little or no cl	
M8.	Wholly-owned Y	y or partly owned by any ES NO ES NO	another firm?		
	B. If either answer in	part A is yes, what is the	e name of your corporate	parent firm and its	city and country?
	Firm [State [] City [] Country[]
	C. If either answer in of your revenue in	part A is yes, is your con its answers? YES	porate parent participating NO	ng in ENR's survey	s and including any
M9.	How many employees de	o you have? []			
M1(). What are the three mos	t challenging and unique	projects that your firm is	s currently working	on?
a.					
		Project Name Project Location Project Owner Name Estimated Project Cost Construction Start Date Construction Estimated Date What makes this project	e d End		
b.					
		Project Name Project Location Project Owner Name Estimated Project Cost Construction Start Date Construction Estimated Date	e		
		What makes this project	ct unique/challenging?		

c.						
	Project Name					
	Project Location					
	Project Owner Name					
	Estimated Project Co					
	Construction Start D					
	Construction Estima Date	tea Ena				
	Date					
	What makes this pro	oiect unique/	challenging?			
	production		o			
M11. What are your firm's m	aior operating subsidi	aries (excludi	ing branch off	fices) whose 20	23 data you	included in this
survey?	ager eperaning swestar	(011010)			_	
COMPANY		COUN	TRY (Dropdo	own)		1

VERIFY

Please double check:

- Totals should include domestic + international work unless specified otherwise.
- Do not include contracts for construction management on a fee-only basis (Question CM1) with either CM-at-risk (Question GC5) or gross revenue (Question GC1)
- Do not include design-related program management revenue (Question CM2) with your direct design revenue (Question D1)
- Lines GC2 + GC5 should not exceed line GC1(c).

• Lines $GC1(c) + D1(c) + CM1 + CM$	M2 should not exceed total company	revenue reported in you	r corporate financial
statement			

CORPOR	A	TE	INFO	RN	$\Lambda \Lambda$	TT	O	N	Ī
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Who i	s your chief executive officer? Name [] Title []
Who i	s your chief operating officer? Name [] Title []
Who i	s your chief financial officer? Name [] Title [1
Who i	s your business development officer? Name [] Title []
Who i	s your public relations officer? Name [] Title []
Who i	s your human resources officer? Name [] Title []
report 1. 2. [IF M	Would you, or someone at your company, be ing the results of this survey? Yes No 12=YES] Contact for Comments Name [] Title [] E-Mail [] Telephone number[] Extension []	available to provide on-the-i	record comments for	any ENR news story
M14.	VERY IMPORTANT: Who should be ou	r main survey contact(s) r	noving forward?	
	Name [] E-Mail addres	s []
	Title [] Telephone nur	mber[]
	Company [] Fax number	[]
	Address []
	City, state, zip []

Alternate Name [] <u>Alternate</u> E-Mail address []
Alternate Title [] Alternate Telephone number []
VERY IMPORTANT: PERSONAL PLE Independent verification of my firm's construa result, I personally attest to the accuracy of	action revenue and/or billings is not available in time for ENR's of	deadline. As
(Signed)		
Chief executive officer	Date	