



SURVEY OF LEADING INTERNATIONAL CONTRACTORS AND DESIGN FIRMS

For publication in Engineering News-Record

Please read the attached guidelines and definitions before filling out this survey form.

You have come to the right place to participate in the Engineering News-Record's annual survey of the industry's leading contractors and design firms. Results of this survey will appear in our rankings of **The Top 250 International Contractors, The Top 250 Global Contractors, The Top International Design Firms and the Top 150 Global Design Forms** lists, and in ENR's Global sourcebook.

To ensure that your company is considered for these prestigious lists, enter your Company ID and Password below, then complete the survey form. If you have not participated in previous surveys but wish to do so, please obtain a Company ID by sending an e-mail to kellerj@enr.com.

The deadline for completing and submitting survey information is July 8, 2024. You may come back to this form and revise your information until that time. If you have questions about this survey, please contact:

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IMPORTANT: HOW SHOULD YOUR COMPANY'S NAME AND LOCATION BE LISTED ON ENR'S TOP LISTS AND DIRECTORIES?

Company name []

Address []

City, State, Postal code []

Country []

Main E-Mail [] Home page []

Main phone # [] Main fax # []

E (3) Manufacturing (manufacturing production facilities such as auto assembly plants, electronic assembly, etc.)	\$ []	\$ []
E (4) Water supply (dams, reservoirs, water transmission lines, aqueducts, etc.)	\$ []	\$ []
E (5) Sewerage/solid waste disposal (sanitary/storm sewers, treatment plants, landfills, etc.)	\$ []	\$ []
E (6) Transportation (airports, bridges, highways, roads, canals and locks, etc.)	\$ []	\$ []
E (7) Hazardous waste (chemical, nuclear, asbestos, lead, etc.)	\$ []	\$ []
E (8) Power (thermal, hydroelectric, waste-to-energy plants, wind, solar, transmission lines, etc.)	\$ []	\$ []
E (9) Petroleum (refineries, natural gas, petrochemical, offshore, pipelines, etc.)	\$ []	\$ []
E (10) Telecommunications (transmission lines, cabling, towers/antennae, data centers, etc.)	\$ []	\$ []
E (11) Other (specify)	\$ []	\$ []
TOTAL	\$ []	\$ []

4. What is the value of new construction contracts **(in \$ millions)** awarded to your firm in 2023 (see guidelines)?

Domestic	\$ []
International	\$ []
TOTAL	\$ []

DESIGN-Top 225 International Design Firms

Fill out this section if your firm received revenue from any design services in 2023.

Important—No Double Counting: Exclude ANY revenue from divisions or subsidiaries that will be allowed to participate on the Top 250 International Contractors, Top 225 International Design Firms or Top International CM Firms.

DO NOT include the following in Question 5:

- a. Revenue from program management contracts for services managing or coordinating multiple projects for a single owner. Report this program management revenue in 6(C).
- b. CM and project management work provided on a fee-only basis, which is covered in Question 6(B).
- c. Contracting revenue reported in Question 3 or the contracting portion of design-build contracts covered in Question 3(D).

5. What was your revenue for design services **(in \$ millions)** performed in 2023?

A. Domestic \$ []

B. International (see page 4 for countries in each region):

(1) Canada	\$ []
(2) United States	\$ []
(3) Latin America	\$ []
(4) Caribbean Islands	\$ []
(5) Europe	\$ []
(6) Middle East	\$ []
(7) Asia	\$ []
(8) Australia/Oceania	\$ []
(9) North Africa	\$ []
(10) Central and Southern Africa	\$ []
(11) Antarctic/Arctic	\$ []
TOTAL INTERNATIONAL	\$ []

C. **TOTAL FOR RANKING PURPOSES (5A + 5B)** \$ []

D. What amount of your total design revenue was passed through directly to other design firms or subconsultants?

Domestic	\$ []
International	\$ []
TOTAL	\$ []

DESIGN PORTION OF DESIGN BUILD

E.(1) How much of your total design revenue in Question 5(C) comes from projects using design-build as the delivery system where your firm assumes part of the project risk? (Report any construction revenue from design-build contracts in Question 3(D))

Domestic \$ []
 International \$ []
 TOTAL \$ []

ARCHITECTURAL REVENUE

E.(2) How much of your design revenue in Question 5(C) comes from architectural services (including passthroughs to other design firms)?

Domestic \$ []
 International \$ []
 TOTAL \$ []

F. What type of design organization is your firm (check all that apply)?

- Architect Engineer Environmental
- Geotechnical engineer Consulting engineer Engineer-contractor
- Geospatial Planner Other (specify) []

G. What type of work does your staff do?

- Architectural Mechanical Civil
- Construction management Structural Planning (type) []
- Electrical Transportation Environmental

H. How much of your 2023 design revenue from Question 5 (A) and 5(B) was derived from projects in the following categories? This question must be answered by all firms with design revenue. IMPORTANT: YOUR ANSWERS IN EACH OF THESE MARKET CATEGORIES SHOULD SERVE AS A STARTING POINT FOR FILLING OUT THE MARKET SECTOR QUESTIONS ON THE ENR 2023 SOURCEBOOK SURVEY, WHICH IS ENCLOSED WITH THIS SURVEY FORM.

	Domestic	International
	[From Quest. 5 (A)]	[From Quest. 5 (B)]
H(1) General building (commercial bldgs., offices, stores, education, residential, hospitals, etc.)	\$ []	\$ []
H(2) Industrial process (pulp and paper, steel, non-ferrous metal refineries, etc.)	\$ []	\$ []
H(3) Manufacturing (manufacturing production facilities such as auto assembly plants, electronic assembly, etc.)	\$ []	\$ []
H(4) Water supply (dams, reservoirs, water transmission lines, aqueducts, etc.)	\$ []	\$ []
H(5) Sewerage/solid waste disposal (sanitary/storm sewers, treatment plants, landfills, etc.)	\$ []	\$ []
H(6) Transportation (airports, bridges, highways, roads, canals and locks, etc.)	\$ []	\$ []
H(7) Hazardous waste (chemical, nuclear, asbestos, lead, etc.)	\$ []	\$ []
H(8) Power (thermal, hydroelectric, waste-to-energy plants, wind, solar, transmission lines, etc.)	\$ []	\$ []
H(9) Oil & Gas (refineries, natural gas, petrochemical, offshore, pipelines, etc.)	\$ []	\$ []
H(10) Telecommunications (transmission lines, cabling, towers & antennae, data centers, etc.)	\$ []	\$ []
H(11) Other (specify)	\$ []	\$ []
TOTAL	\$ []	\$ []

CONSTRUCTION MANAGEMENT/PROGRAM MANAGEMENT

Fill out this section if your firm provided construction management and/or program management services in 2023 (see guidelines). Please note the distinction between construction management, which is directed to a single project, and program management, which involves conceptualizing, planning and supervising multiple projects for a single owner.

CONSTRUCTION MANAGEMENT AT-RISK

6. A. What revenue (in \$millions) did your firm receive from CM-at-risk projects in 2023 (i.e., CM work included in Quest. 3(C))?

Domestic	\$ []
International	\$ []
TOTAL	\$ []

CONSTRUCTION MANAGEMENT FOR FEE ONLY

6. B. What were your gross fees (**in \$ millions**) in 2023 for CM, or project management services provided on a fee-only basis? [Exclude program management fees that belong in 6(C) below.] Please include only your fees for professional management services and NOT revenue or passthroughs from design or construction of the project itself.

Domestic	\$ []
International	\$ []
TOTAL	\$ []

PROGRAM MANAGEMENT FEES

6. C. What were your gross fees (**in \$ millions**) in 2023 from program management contracts for services managing or coordinating multiple projects for a single owner? Please include only your fees for professional management services and NOT revenue or pass-throughs from the design or construction of the project itself.

Domestic	\$ []
International	\$ []
TOTAL	\$ []

INTERNATIONAL WORK

Fill out this section if your firm did any construction or design work outside of its home country in 2023.

7. In the following list of countries, check those in which your company had construction work under way in 2023 or in which your firm provided design and design-related services in 2023.

Country	Const.	Design	Country	Const.	Design	Country	Const.	Design
A. NORTH AMERICA			C. CARIBBEAN ISLANDS			59. Italy	<input type="checkbox"/>	<input type="checkbox"/>
1. Canada	<input type="checkbox"/>	<input type="checkbox"/>	30. Cuba	<input type="checkbox"/>	<input type="checkbox"/>	60. Latvia	<input type="checkbox"/>	<input type="checkbox"/>
2. United States	<input type="checkbox"/>	<input type="checkbox"/>	31. Greater Antilles ¹	<input type="checkbox"/>	<input type="checkbox"/>	61. Lithuania	<input type="checkbox"/>	<input type="checkbox"/>
B. LATIN AMERICA			32. Lesser Antilles ²	<input type="checkbox"/>	<input type="checkbox"/>	62. Moldova	<input type="checkbox"/>	<input type="checkbox"/>
10. Argentina	<input type="checkbox"/>	<input type="checkbox"/>	33. Puerto Rico	<input type="checkbox"/>	<input type="checkbox"/>	63. Netherlands	<input type="checkbox"/>	<input type="checkbox"/>
11. Bolivia	<input type="checkbox"/>	<input type="checkbox"/>	D. EUROPE			64. North Macedonia	<input type="checkbox"/>	<input type="checkbox"/>
12. Brazil	<input type="checkbox"/>	<input type="checkbox"/>	40. Albania	<input type="checkbox"/>	<input type="checkbox"/>	65. Norway	<input type="checkbox"/>	<input type="checkbox"/>
13. Chile	<input type="checkbox"/>	<input type="checkbox"/>	41. Armenia	<input type="checkbox"/>	<input type="checkbox"/>	66. Poland	<input type="checkbox"/>	<input type="checkbox"/>
14. Colombia	<input type="checkbox"/>	<input type="checkbox"/>	42. Austria	<input type="checkbox"/>	<input type="checkbox"/>	67. Portugal	<input type="checkbox"/>	<input type="checkbox"/>
15. Costa Rica	<input type="checkbox"/>	<input type="checkbox"/>	43. Azerbaijan	<input type="checkbox"/>	<input type="checkbox"/>	68. Romania	<input type="checkbox"/>	<input type="checkbox"/>
16. Ecuador	<input type="checkbox"/>	<input type="checkbox"/>	44. Belarus	<input type="checkbox"/>	<input type="checkbox"/>	69. Russia	<input type="checkbox"/>	<input type="checkbox"/>
17. El Salvador	<input type="checkbox"/>	<input type="checkbox"/>	45. Belgium	<input type="checkbox"/>	<input type="checkbox"/>	70. Serbia	<input type="checkbox"/>	<input type="checkbox"/>
18. Guatemala	<input type="checkbox"/>	<input type="checkbox"/>	46. Bosnia & Herzegovina	<input type="checkbox"/>	<input type="checkbox"/>	71. Slovakia	<input type="checkbox"/>	<input type="checkbox"/>
19. Guyana	<input type="checkbox"/>	<input type="checkbox"/>	47. Bulgaria	<input type="checkbox"/>	<input type="checkbox"/>	72. Slovenia	<input type="checkbox"/>	<input type="checkbox"/>
20. Honduras	<input type="checkbox"/>	<input type="checkbox"/>	48. Croatia	<input type="checkbox"/>	<input type="checkbox"/>	73. Spain	<input type="checkbox"/>	<input type="checkbox"/>
21. Mexico	<input type="checkbox"/>	<input type="checkbox"/>	49. Czech Rep.	<input type="checkbox"/>	<input type="checkbox"/>	74. Sweden	<input type="checkbox"/>	<input type="checkbox"/>
22. Nicaragua	<input type="checkbox"/>	<input type="checkbox"/>	50. Denmark	<input type="checkbox"/>	<input type="checkbox"/>	75. Switzerland	<input type="checkbox"/>	<input type="checkbox"/>
23. Panama	<input type="checkbox"/>	<input type="checkbox"/>	51. Estonia	<input type="checkbox"/>	<input type="checkbox"/>	76. Ukraine	<input type="checkbox"/>	<input type="checkbox"/>
24. Paraguay	<input type="checkbox"/>	<input type="checkbox"/>	52. Finland	<input type="checkbox"/>	<input type="checkbox"/>	77. United Kingdom	<input type="checkbox"/>	<input type="checkbox"/>
25. Peru	<input type="checkbox"/>	<input type="checkbox"/>	53. France	<input type="checkbox"/>	<input type="checkbox"/>	E. MIDDLE EAST		
26. Suriname	<input type="checkbox"/>	<input type="checkbox"/>	54. Georgia	<input type="checkbox"/>	<input type="checkbox"/>	80. Afghanistan	<input type="checkbox"/>	<input type="checkbox"/>
27. Uruguay	<input type="checkbox"/>	<input type="checkbox"/>	55. Germany	<input type="checkbox"/>	<input type="checkbox"/>	81. Bahrain	<input type="checkbox"/>	<input type="checkbox"/>
28. Venezuela	<input type="checkbox"/>	<input type="checkbox"/>	56. Greece	<input type="checkbox"/>	<input type="checkbox"/>	82. Cyprus	<input type="checkbox"/>	<input type="checkbox"/>
			57. Hungary	<input type="checkbox"/>	<input type="checkbox"/>	83. Iran	<input type="checkbox"/>	<input type="checkbox"/>
			58. Ireland	<input type="checkbox"/>	<input type="checkbox"/>	84. Iraq	<input type="checkbox"/>	<input type="checkbox"/>

- | | | |
|--------------------------|--------------------------|--------------------------|
| 85. Israel | <input type="checkbox"/> | <input type="checkbox"/> |
| 86. Jordan | <input type="checkbox"/> | <input type="checkbox"/> |
| 87. Kuwait | <input type="checkbox"/> | <input type="checkbox"/> |
| 88. Lebanon | <input type="checkbox"/> | <input type="checkbox"/> |
| 89. Oman | <input type="checkbox"/> | <input type="checkbox"/> |
| 90. Pakistan | <input type="checkbox"/> | <input type="checkbox"/> |
| 91. Qatar | <input type="checkbox"/> | <input type="checkbox"/> |
| 92. Saudi Arabia | <input type="checkbox"/> | <input type="checkbox"/> |
| 93. Syria | <input type="checkbox"/> | <input type="checkbox"/> |
| 94. Turkey | <input type="checkbox"/> | <input type="checkbox"/> |
| 95. United Arab Emirates | <input type="checkbox"/> | <input type="checkbox"/> |
| 96. Yemen | <input type="checkbox"/> | <input type="checkbox"/> |

F. ASIA

- | | | |
|-------------------------|--------------------------|--------------------------|
| 100. Bangladesh | <input type="checkbox"/> | <input type="checkbox"/> |
| 101. Brunei | <input type="checkbox"/> | <input type="checkbox"/> |
| 102. Cambodia | <input type="checkbox"/> | <input type="checkbox"/> |
| 103. China (P.R.C.) | <input type="checkbox"/> | <input type="checkbox"/> |
| 104. Diego Garcia | <input type="checkbox"/> | <input type="checkbox"/> |
| 105. Hong Kong (P.R.C.) | <input type="checkbox"/> | <input type="checkbox"/> |
| 106. India | <input type="checkbox"/> | <input type="checkbox"/> |
| 107. Indonesia | <input type="checkbox"/> | <input type="checkbox"/> |
| 108. Japan | <input type="checkbox"/> | <input type="checkbox"/> |
| 109. Kazakhstan | <input type="checkbox"/> | <input type="checkbox"/> |
| 110. South Korea | <input type="checkbox"/> | <input type="checkbox"/> |
| 110a. North Korea | <input type="checkbox"/> | <input type="checkbox"/> |
| 111. Kyrgyzstan | <input type="checkbox"/> | <input type="checkbox"/> |
| 112. Laos | <input type="checkbox"/> | <input type="checkbox"/> |
| 113. Macau (P.R.C.) | <input type="checkbox"/> | <input type="checkbox"/> |
| 114. Malaysia | <input type="checkbox"/> | <input type="checkbox"/> |
| 115. Mongolia | <input type="checkbox"/> | <input type="checkbox"/> |
| 116. Myanmar (Burma) | <input type="checkbox"/> | <input type="checkbox"/> |
| 117. Nepal | <input type="checkbox"/> | <input type="checkbox"/> |
| 118. Philippines | <input type="checkbox"/> | <input type="checkbox"/> |
| 119. Singapore | <input type="checkbox"/> | <input type="checkbox"/> |
| 120. Sri Lanka | <input type="checkbox"/> | <input type="checkbox"/> |
| 121. Taiwan | <input type="checkbox"/> | <input type="checkbox"/> |
| 122. Tajikistan | <input type="checkbox"/> | <input type="checkbox"/> |
| 123. Thailand | <input type="checkbox"/> | <input type="checkbox"/> |
| 124. Turkmenistan | <input type="checkbox"/> | <input type="checkbox"/> |
| 125. Uzbekistan | <input type="checkbox"/> | <input type="checkbox"/> |
| 126. Vietnam | <input type="checkbox"/> | <input type="checkbox"/> |

F. AUSTRALIA/OCEANIA

- | | | |
|-----------------------|--------------------------|--------------------------|
| 130. Australia | <input type="checkbox"/> | <input type="checkbox"/> |
| 131. New Zealand | <input type="checkbox"/> | <input type="checkbox"/> |
| 132. Pacific Islands | <input type="checkbox"/> | <input type="checkbox"/> |
| 133. Papua New Guinea | <input type="checkbox"/> | <input type="checkbox"/> |

G. NORTH AFRICA

- | | | |
|---------------|--------------------------|--------------------------|
| 140. Algeria | <input type="checkbox"/> | <input type="checkbox"/> |
| 141. Egypt | <input type="checkbox"/> | <input type="checkbox"/> |
| 142. Ethiopia | <input type="checkbox"/> | <input type="checkbox"/> |
| 143. Libya | <input type="checkbox"/> | <input type="checkbox"/> |
| 144. Morocco | <input type="checkbox"/> | <input type="checkbox"/> |
| 145. Niger | <input type="checkbox"/> | <input type="checkbox"/> |

- | | | |
|------------------------------|--------------------------|--------------------------|
| 146. Somalia | <input type="checkbox"/> | <input type="checkbox"/> |
| 147. Sudan | <input type="checkbox"/> | <input type="checkbox"/> |
| 148. Sub Sahara ³ | <input type="checkbox"/> | <input type="checkbox"/> |
| 149. Tunisia | <input type="checkbox"/> | <input type="checkbox"/> |

H. CENTRAL AND SOUTHERN AFRICA

- | | | |
|-------------------------|--------------------------|--------------------------|
| 150. Angola | <input type="checkbox"/> | <input type="checkbox"/> |
| 151. Benin | <input type="checkbox"/> | <input type="checkbox"/> |
| 152. Botswana | <input type="checkbox"/> | <input type="checkbox"/> |
| 153. Burkina Faso | <input type="checkbox"/> | <input type="checkbox"/> |
| 154. Burundi | <input type="checkbox"/> | <input type="checkbox"/> |
| 155. Cameroon | <input type="checkbox"/> | <input type="checkbox"/> |
| 156. Cape Verde Islands | <input type="checkbox"/> | <input type="checkbox"/> |
| 157. Congo Republic | <input type="checkbox"/> | <input type="checkbox"/> |
| 158. Gabon | <input type="checkbox"/> | <input type="checkbox"/> |
| 159. Gambia | <input type="checkbox"/> | <input type="checkbox"/> |
| 160. Ghana | <input type="checkbox"/> | <input type="checkbox"/> |
| 161. Guinea | <input type="checkbox"/> | <input type="checkbox"/> |
| 162. Ivory Coast | <input type="checkbox"/> | <input type="checkbox"/> |
| 163. Kenya | <input type="checkbox"/> | <input type="checkbox"/> |
| 164. Lesotho | <input type="checkbox"/> | <input type="checkbox"/> |
| 165. Liberia | <input type="checkbox"/> | <input type="checkbox"/> |
| 166. Malawi | <input type="checkbox"/> | <input type="checkbox"/> |
| 167. Mozambique | <input type="checkbox"/> | <input type="checkbox"/> |
| 168. Nigeria | <input type="checkbox"/> | <input type="checkbox"/> |
| 169. Rwanda | <input type="checkbox"/> | <input type="checkbox"/> |
| 170. Senegal | <input type="checkbox"/> | <input type="checkbox"/> |
| 171. Sierra Leone | <input type="checkbox"/> | <input type="checkbox"/> |
| 172. South Africa | <input type="checkbox"/> | <input type="checkbox"/> |
| 173. Swaziland | <input type="checkbox"/> | <input type="checkbox"/> |
| 174. Tanzania | <input type="checkbox"/> | <input type="checkbox"/> |
| 175. Uganda | <input type="checkbox"/> | <input type="checkbox"/> |
| 176. D.R.Congo (Zaire) | <input type="checkbox"/> | <input type="checkbox"/> |
| 177. Zambia | <input type="checkbox"/> | <input type="checkbox"/> |
| 178. Zimbabwe | <input type="checkbox"/> | <input type="checkbox"/> |

I. 180. ANTARCTIC/ARCTIC

- | | |
|--------------------------|--------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> |
|--------------------------|--------------------------|

FOOTNOTES

(1) Includes The Dominican Republic, Haiti and Jamaica. (2) Includes The Bahamas, The Leeward and Windward Islands, Trinidad and Tobago and the Virgin Islands. (3) Includes Chad, Eritrea, Mali, Mauritania, Niger, Somalia and South Sudan.

GENERAL BUSINESS

None of the information on this page, except for the subsidiaries list (Question 14), will be published. It will be kept strictly confidential and used for statistical purposes ONLY. Companies will not be identified.

8. Did your company make a net pre-tax, pre-bonus profit on gross revenue on your construction and/or design operations in 2023?

In our home country YES []% of year-end revenue NO []% of year-end revenue
Outside home country YES []% of year-end revenue NO []% of year-end revenue

9. Did your company increase or decrease its professional staff in 2023?

In our home country Increase []% Decrease []% Little or no change
International office Increase []% Decrease []% Little or no change

10. Compared to a year ago, what is the status of your firm's current backlog of work?

Construction Higher Lower Same By what percent?[]
Design Higher Lower Same By what percent?[]

11. A. Is your firm wholly or partly owned by any another firm?

Wholly-owned YES NO
Partly-owned YES NO

B. If either answer in part A is yes, what is the name of your corporate parent firm and its city and country?

Firm [] City []
State [] Country[]

C. If either answer in part A is yes, is your corporate parent participating in ENR's surveys and including any of your revenue in its answers? YES NO

12. How many employees do you have? []

13. What are the three most challenging and unique projects that your firm is currently working on?

a.

Project Name	
Project Location	
Project Owner Name	
Estimated Project Cost	
Construction Start Date	
Construction Estimated End Date	

What makes this project unique/challenging?

b.

Project Name

Please double check:

- Totals should include domestic + international work unless specified otherwise.
- Do not include contracts for construction management on a fee-only basis (Question 6B) with either CM-at-risk (Question 6A) or gross revenue (Question 3C)
- Do not include design-related program management revenue (Question 5F) with your direct design revenue (Question 5A-C)
- Lines 3D + 6A should not exceed line 3C
- Lines 3C + 5C + 6B(2) + 6(C) should not exceed total company revenue reported in your corporate financial statement.

Who is your chief executive officer?

Name [] Title []

Who is your chief operating officer?

Name [] Title []

Who is your chief financial officer?

Name [] Title []

Who is your business development officer?

Name [] Title []

Who is your public relations officer?

Name [] Title []

Who is your human resources officer?

Name [] Title []

CONTACT INFORMATION

15. Would you, or someone at your company, be available to provide on-the-record comments for any ENR news story reporting the results of this survey? ***Required***

1. Yes
2. No

[IF 15=YES]

16. Contact for Comments

1. Name []
2. Title []
3. E-Mail []
4. Telephone number[]
5. Extension []

17. **VERY IMPORTANT:** Who should be our main contact(s) for future survey notifications? ***Required***

Name [] E-Mail address []

Title [] Telephone number[]

Company [] Fax number []

Address []

City, state, zip []

Alternate Name [] Alternate E-Mail address [] ¹¹
Alternate Title [] Alternate Telephone number []

VERY IMPORTANT: PERSONAL PLEDGE OF ACCURACY

Independent verification of my firm's construction revenue and/or billings is not available in time for ENR's deadline. As a result, I personally attest to the accuracy of the numbers reported.

(Signed) _____
Chief executive officer

Date

REMINDER: THE DEADLINE FOR ONLINE SURVEY FILING IS JULY 8, 2024