
[INTRODUCTION]

The Construction Industry Confidence Index (CICI) Survey results provide an important insight into the current and future health of the construction industry. The AEC community, owners and others who follow this important sector of the economy benefit from ENR's conducting and reporting on the results of the CICI survey each quarter. Executives from firms like yours responded to the previous CICI survey, with the results reported in the December 26 issue of ENR. Your response to this CICI Survey will help ENR provide your firm and others with valuable insights regarding the outlook for the construction industry.

Everything you provide in the survey will be kept completely confidential. We are attempting to gauge the overall views of the industry as a whole, and not of individual firms. Nothing you answer in this survey will be published except in the aggregate. We plan to publish the results of this CICI survey in the First Quarterly Cost Report in the April 3/10 issue of ENR.

Please do not use the back button on your browser. You should use "Back" or "Next" to navigate through the pages. The deadline for this survey is **Monday, March 13, 2023**. As an industry leader, your views are valuable both to ENR and the industry as a whole. We look forward to hearing your views and thank you for your time.

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IMPORTANT NOTE: The firm information you provide below helps ENR ensure that its Construction Industry Confidence Index (CICI) reflects a general consensus of the industry. The CICI survey results are reported quarterly by ENR Magazine and are included in the ENR Quarterly Cost Reports.

Q2. Company Information:

1. Name of Firm
2. Company Website
3. Company Street Address
4. City
5. State
6. ZIP/Postal Code
7. Preparer Name
8. Preparer Title
9. Preparer Telephone
10. Preparer Fax
11. Preparer Email (A confirmation email will be sent to this address)

An email receipt with your responses will be sent to the Preparer's email address listed above after you confirm that you wish to submit the survey on the final page.

Q3. Which one of the following best describes your company?

1. Architect
2. Architect/Engineer
3. Contractor/Engineer
4. Engineer
5. Engineer/Architect
6. General Contractor/CM Firm
7. Specialty/Subcontractor
8. Other (please specify)

Q4. In which U.S. regions does your firm primarily focus? (Select all that apply)

1. Far West/Pacific Coast
2. Midwest
3. New England/Northeast/Mid-Atlantic
4. Rocky Mountain States
5. Southeast
6. Southwest
7. Other (please specify)

Q5. What is your approximate annual revenue for this fiscal year?

1. Under \$10 Million
2. \$10 Million - Under \$25 Million
3. \$25 Million - Under \$50 Million
4. \$50 Million - Under \$100 Million
5. \$100 Million - Under \$250 Million
6. \$250 Million - Under \$1 Billion
7. \$1 Billion or Over

Q6. How do you think the following markets are performing/will perform?

	Currently (Q1-2023)			In the next 3-6 months (Q3-2023)			In the next 12-18 months (Q1-2024)			In the next three years (Q1-2026)		
	Declining (1)	Stable (2)	Improving (3)	Declining (1)	Stable (2)	Improving (3)	Declining (1)	Stable (2)	Improving (3)	Declining (1)	Stable (2)	Improving (3)
Overall U.S. Economy	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Overall Construction Market	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Q7. Please select the markets in which your firm is an active participant. (Select all that apply)

1. Commercial Office
2. Retail
3. Education (K-12)
4. Higher Education
5. Hospital/Healthcare
6. Distribution/Warehouse
7. Hotels/Hospitality
8. Multi-Unit Residential
9. Entertainment/Theme Parks/Cultural
10. Industrial/Manufacturing
11. Petroleum/Petrochemical
12. Transportation
13. Water/Sewer/Waste
14. Power
15. Environmental/Hazardous Waste

[SHOW ONLY THOSE SELECTED IN Q7]

Q8. How do you think the following markets are performing/will perform?

	Currently (Q1-2023)			In the next 3-6 months (Q3-2023)			In the next 12-18 months (Q1-2024)		
	Declining	Stable	Improving	Declining	Stable	Improving	Declining	Stable	Improving
Commercial Office	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Retail	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Education (K-12)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Higher Education	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hospital/Healthcare	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Distribution/Warehouse	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Hotels/Hospitality	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Multi-Unit Residential	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Entertainment/Theme Parks/Cultural	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Industrial/Manufacturing	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Petroleum/Petrochemical	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Transportation	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Water/Sewer/Waste	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Power	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Environmental/Hazardous Waste	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Q9. Do you have any comments about the current or near-term prospects of the construction market? (Not for attribution.)

Q10. In the past six months, how has your clients' access to capital for project financing changed?

1. Financing is much easier
2. Financing is somewhat easier
3. It's about the same
4. Financing is somewhat tougher
5. Financing is much tougher

Q11. Are you seeing upward price pressure on any materials or equipment?

1. Yes
2. No

Q12. On what materials or equipment are you seeing upward price pressure?

Q13. Compared to a year ago, are your current profit margins...

1. Higher
2. Lower
3. About the same
99. Don't know

Q14. Compared to a year ago, is your competition:

1. Higher
2. Lower
3. About the same
99. Don't Know

Q16. Would you, or someone at your company, be available to provide on-the-record comments for any ENR news story reporting the results of this survey?

1. Yes
 2. No
-

[IF Q16=YES]

Q17. Contact for Comments

1. Name
2. Title
3. Email
4. Telephone
5. Extension

An email receipt with your responses will be sent to you email address after you confirm that you wish to submit the survey below.

When you click on 'Submit' your survey will be submitted and you will not be able to change your responses. If you wish, you may review/change your responses by using the 'Back' button.

[SUBMIT]

Thank you for taking the time to respond to this survey!

Jon Keller
Associate Editor
Engineering News-Record