



SURVEY OF LEADING CONTRACTORS AND DESIGN FIRMS

For publication in Engineering News-Record

Please read the attached guidelines and definitions before filling out this survey form.

Survey of Leading Contractors and Design Firms

For Publication in Engineering News-Record

You have come to the right place to participate in the Engineering News-Record's annual survey of the industry's leading contractors and design firms. Results of this survey will appear in our rankings of **The Top 400 Contractors**, **The Top 500 Design Firms**, our **Top 100** lists of the largest construction managers and design-build firms, and in ENR's sourcebooks.

To ensure that your company is considered for these prestigious lists, enter your Company ID and Password below, then complete the survey form. If you have not participated in previous surveys but wish to do so, please obtain a Company ID and password by sending an e-mail to kellerj@bnpmedia.com.

The deadline for completing and submitting survey information is March 14, 2022. You may come back to this form and revise your information until that time. If you have questions about this survey, please contact:

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IMPORTANT: HOW SHOULD YOUR COMPANY'S NAME AND LOCATION BE LISTED ON ENR'S TOP LISTS AND DIRECTORIES?

Company name []

Address []

City, state, zip []

Main E-Mail [] Home page []

Main phone #[] Main fax # []

M1. In what year was your company founded? []

M2. Is your company's revenue from construction contracting or design services (check one):

for calendar year 2021 (preferred)

for fiscal year ending (Month) [] (Year) []

- M3. Your company’s construction industry related revenue comes from what type(s) of work (select all that apply):
- CONSTRUCTION (General contracting, CM-at-Risk, construction portion of design-build, equipment procurement and installation services as part of an overall construction contract.)
 - DESIGN (Design, architectural, engineering, planning, design portion of design-build)
 - PROFESSIONAL SERVICES (Construction management for-fee, program management for-fee)

M3(a). Please confirm you have reviewed and selected all appropriate type-of-work options for your firm.
 Confirmed

CONSTRUCTION - Top 400 Contractors/Top 100 CM-at-Risk

Fill out this section if your firm had any CONSTRUCTION contracting revenue in 2021.

Important—No Double Counting:

- Exclude ANY revenue from divisions or subsidiaries that will be allowed to participate on the Top 400 Contractors, Top 500 Design Firms, Top CM Firms or Top 600 Specialty Contractors under their own name.

DO NOT include the following in Question GC1:

- Design revenue if also reported in Question D1 covering Design Firms
- CM-for-Fee revenue from Question CM1 for Agency CM Ranking or Program Management fees from Question CM2. But CM-at-Risk Revenue from Question GC3 should be included with your Construction revenue in Question GC1.

GC1. What was your firm’s gross revenue **(in \$ millions)** from general contracting in 2021?

a. Domestic	\$ []
b. International (see international work section for countries in each region):		
(1) Canada	\$ []
(2) Latin America	\$ []
(3) Caribbean Islands	\$ []
(4) Europe	\$ []
(5) Middle East	\$ []
(6) Asia	\$ []
(7) Australia/Oceania	\$ []
(8) North Africa	\$ []
(9) Central and Southern Africa	\$ []
(10) Antarctic/Arctic	\$ []
TOTAL INTERNATIONAL	\$ []
c. TOTAL FOR RANKING PURPOSES (GC1(a) + GC1(b))	\$ []

GC2. How much of this contracting revenue reported in Question GC1 comes from projects using design-build as the delivery system? (Report design revenue from design-build contracts in Question D2).

Important: If you enter into a design-build contract and subcontract the design portion of the contract to third parties, report the total of the revenue from the design-build contract here. See Guidelines.)

Domestic	\$ []
International	\$ []

TOTAL \$ []

GC3. How much of your 2021 domestic and international gross construction contracting revenue, including construction management contracts at-risk (Question GC5) was in the market categories below? This question must be answered by all firms with construction revenue.

Important: Your answers in each of these market categories should serve as a starting point for filling out the market sector on the ENR 2022 Sourcebook Survey form, distributed with this survey.

	Domestic [From Quest. GC1(a)]	International [From Quest. GC1(b)]
a. General building (commercial bldgs., offices, stores, education, residential, hospitals, etc.)	\$ []	\$ []
b. Industrial process (pulp and paper, steel, non-ferrous metal refineries, etc.)	\$ []	\$ []
c. Manufacturing (manufacturing production facilities such as auto assembly plants, electronic assembly, etc.)	\$ []	\$ []
d. Water supply (dams, reservoirs, water transmission lines, aqueducts, etc.)	\$ []	\$ []
e. Sewerage/solid waste disposal (sanitary/storm sewers, treatment plants, landfills, etc.)	\$ []	\$ []
f. Transportation (airports, bridges, highways, roads, canals and locks, etc.)	\$ []	\$ []
g. Hazardous waste (chemical, nuclear, asbestos, lead, etc.)	\$ []	\$ []
h. Power (thermal, hydroelectric, waste-to-energy plants, wind, solar, transmission lines, etc.)	\$ []	\$ []
i. Petroleum (refineries, natural gas, petrochemical, offshore, pipelines, etc.)	\$ []	\$ []
j. Telecommunications (transmission lines, cabling, towers/antennae, data centers, etc)	\$ []	\$ []
k. Other (specify)	\$ []	\$ []
TOTAL	\$ []	\$ []

GC4. What is the value of new construction contracts **(in \$ millions)** awarded to your firm in 2021 (see guidelines)?

Domestic	\$ []
International	\$ []
TOTAL	\$ []

GC5. What revenue (in \$ millions) did your firm receive from CM-at-risk projects in 2021 (i.e., CM work included in Quest. GC1(c))?

Domestic	\$ []
International	\$ []
TOTAL	\$ []

GC6. Compared to a year ago, what is the status of your firm’s current backlog of contracting work?

- This information will only be printed in the aggregate.

Higher Lower Same By what percent? []

GC7. What percentage of your 2021 contracting revenue was from these types of owners?

Federal	[]
State/Local	[]
Private	[]

INTERNATIONAL WORK

Fill out this section if your firm did any construction or design work outside of its home country in 2021.

GC8. In the following list of countries, check those in which your company had construction work under way in 2021.

Country	Design	Country	Design	Country	Design
A. NORTH AMERICA		62. Netherlands	<input type="checkbox"/>	117. Nepal	<input type="checkbox"/>
1. Canada	<input type="checkbox"/>	63. North Macedonia	<input type="checkbox"/>	118. Philippines	<input type="checkbox"/>
B. LATIN AMERICA		64. Norway	<input type="checkbox"/>	119. Singapore	<input type="checkbox"/>
10. Argentina	<input type="checkbox"/>	65. Poland	<input type="checkbox"/>	120. Sri Lanka	<input type="checkbox"/>
11. Bolivia	<input type="checkbox"/>	66. Portugal	<input type="checkbox"/>	121. Taiwan	<input type="checkbox"/>
12. Brazil	<input type="checkbox"/>	67. Romania	<input type="checkbox"/>	122. Tajikistan	<input type="checkbox"/>
13. Chile	<input type="checkbox"/>	68. Russia	<input type="checkbox"/>	123. Thailand	<input type="checkbox"/>
14. Colombia	<input type="checkbox"/>	69. Serbia	<input type="checkbox"/>	124. Turkmenistan	<input type="checkbox"/>
15. Costa Rica	<input type="checkbox"/>	70. Slovakia	<input type="checkbox"/>	125. Uzbekistan	<input type="checkbox"/>
16. Ecuador	<input type="checkbox"/>	71. Slovenia	<input type="checkbox"/>	126. Vietnam	<input type="checkbox"/>
17. El Salvador	<input type="checkbox"/>	72. Spain	<input type="checkbox"/>	G. AUSTRALIA/OCEANIA	
18. Guatemala	<input type="checkbox"/>	73. Sweden	<input type="checkbox"/>	130. Australia	<input type="checkbox"/>
19. Guyana	<input type="checkbox"/>	74. Switzerland	<input type="checkbox"/>	131. New Zealand	<input type="checkbox"/>
20. Honduras	<input type="checkbox"/>	75. Ukraine	<input type="checkbox"/>	132. Pacific Islands	<input type="checkbox"/>
21. Mexico	<input type="checkbox"/>	76. United Kingdom	<input type="checkbox"/>	133. Papua New Guinea	<input type="checkbox"/>
22. Nicaragua	<input type="checkbox"/>	E. MIDDLE EAST		H. NORTH AFRICA	
23. Panama	<input type="checkbox"/>	80. Afghanistan	<input type="checkbox"/>	140. Algeria	<input type="checkbox"/>
24. Paraguay	<input type="checkbox"/>	81. Bahrain	<input type="checkbox"/>	141. Egypt	<input type="checkbox"/>
25. Peru	<input type="checkbox"/>	82. Cyprus	<input type="checkbox"/>	142. Ethiopia	<input type="checkbox"/>
26. Suriname	<input type="checkbox"/>	83. Iran	<input type="checkbox"/>	143. Libya	<input type="checkbox"/>
27. Uruguay	<input type="checkbox"/>	84. Iraq	<input type="checkbox"/>	144. Morocco	<input type="checkbox"/>
28. Venezuela	<input type="checkbox"/>	85. Israel	<input type="checkbox"/>	145. Niger	<input type="checkbox"/>
C. CARIBBEAN ISLANDS		86. Jordan	<input type="checkbox"/>	146. Somalia	<input type="checkbox"/>
30. Cuba	<input type="checkbox"/>	87. Kuwait	<input type="checkbox"/>	147. Sudan	<input type="checkbox"/>
31. Greater Antilles ¹	<input type="checkbox"/>	88. Lebanon	<input type="checkbox"/>	148. Sub Sahara ³	<input type="checkbox"/>
32. Lesser Antilles ²	<input type="checkbox"/>	89. Oman	<input type="checkbox"/>	149. Tunisia	<input type="checkbox"/>
33. Puerto Rico	<input type="checkbox"/>	90. Pakistan	<input type="checkbox"/>	I. CENTRAL AND SOUTHERN AFRICA	
D. EUROPE		91. Qatar	<input type="checkbox"/>	150. Angola	<input type="checkbox"/>
40. Albania	<input type="checkbox"/>	92. Saudi Arabia	<input type="checkbox"/>	151. Benin	<input type="checkbox"/>
41. Armenia	<input type="checkbox"/>	93. Syria	<input type="checkbox"/>	152. Botswana	<input type="checkbox"/>
42. Austria	<input type="checkbox"/>	94. Turkey	<input type="checkbox"/>	153. Burkina Faso	<input type="checkbox"/>
43. Azerbaijan	<input type="checkbox"/>	95. United Arab Emirates	<input type="checkbox"/>	154. Burundi	<input type="checkbox"/>
44. Belarus	<input type="checkbox"/>	96. Yemen	<input type="checkbox"/>	155. Cameroon	<input type="checkbox"/>
45. Belgium	<input type="checkbox"/>	F. ASIA		156. Cape Verde Islands	<input type="checkbox"/>
46. Bosnia & Herzegovina	<input type="checkbox"/>	100. Bangladesh	<input type="checkbox"/>	157. Congo Republic	<input type="checkbox"/>
47. Bulgaria	<input type="checkbox"/>	101. Brunei	<input type="checkbox"/>	158. Gabon	<input type="checkbox"/>
48. Croatia	<input type="checkbox"/>	102. Cambodia	<input type="checkbox"/>	159. Gambia	<input type="checkbox"/>
49. Czech Rep.	<input type="checkbox"/>	103. China (P.R.C.)	<input type="checkbox"/>	160. Ghana	<input type="checkbox"/>
50. Denmark	<input type="checkbox"/>	104. Diego Garcia	<input type="checkbox"/>	161. Guinea	<input type="checkbox"/>
51. Estonia	<input type="checkbox"/>	105. Hong Kong (P.R.C.)	<input type="checkbox"/>	162. Ivory Coast	<input type="checkbox"/>
51. Finland	<input type="checkbox"/>	106. India	<input type="checkbox"/>	163. Kenya	<input type="checkbox"/>
52. France	<input type="checkbox"/>	107. Indonesia	<input type="checkbox"/>	164. Lesotho	<input type="checkbox"/>
53. Georgia	<input type="checkbox"/>	108. Japan	<input type="checkbox"/>	165. Liberia	<input type="checkbox"/>
54. Germany	<input type="checkbox"/>	109. Kazakhstan	<input type="checkbox"/>	166. Malawi	<input type="checkbox"/>
55. Greece	<input type="checkbox"/>	110. South Korea	<input type="checkbox"/>	167. Mozambique	<input type="checkbox"/>
56. Hungary	<input type="checkbox"/>	110a. North Korea	<input type="checkbox"/>	168. Nigeria	<input type="checkbox"/>
57. Ireland	<input type="checkbox"/>	111. Kyrgyzstan	<input type="checkbox"/>	169. Rwanda	<input type="checkbox"/>
58. Italy	<input type="checkbox"/>	112. Laos	<input type="checkbox"/>	170. Senegal	<input type="checkbox"/>
59. Latvia	<input type="checkbox"/>	113. Macau (P.R.C.)	<input type="checkbox"/>	171. Sierra Leone	<input type="checkbox"/>
60. Lithuania	<input type="checkbox"/>	114. Malaysia	<input type="checkbox"/>	172. South Africa	<input type="checkbox"/>
61. Moldova	<input type="checkbox"/>	115. Mongolia	<input type="checkbox"/>		
		116. Myanmar (Burma)	<input type="checkbox"/>		

173. Swaziland
174. Tanzania
175. Uganda
176. D.R.Congo (Zaire)
177. Zambia
178. Zimbabwe

J. 180. ANTARCTIC/ARCTIC

FOOTNOTES

(1) Includes The Dominican Republic, Haiti and Jamaica. (2) Includes The Bahamas, The Leeward and Windward Islands, Trinidad and Tobago and the Virgin Islands. (3) Includes Chad, Eritrea, Mali, Mauritania, Niger, Somalia and South Sudan.

DESIGN-Top 500 Design Firms

Fill out this section if your firm received revenue from any design services in 2021.

Important—No Double Counting: Exclude ANY revenue from divisions or subsidiaries that will be allowed to participate on the Top 400, Top 500, Top CM Firms or Top 600 Specialty Contractors under their own name.

DO NOT include the following in Question 5:

- Revenue from program management contracts for services managing or coordinating multiple projects for a single owner. Report this program management revenue in CM2.
- CM and project management work provided on a fee-only basis, which is covered in Question CM1.
- Contracting revenue reported in Question GC1 or the contracting portion of design-build contracts covered in Question GC2.

D1. What was your revenue for design services **(in \$ millions)** performed in 2021?

- Domestic \$ []
- International (see page international work section for countries in each region):
 - Canada \$ []
 - Latin America \$ []
 - Caribbean Islands \$ []
 - Europe \$ []
 - Middle East \$ []
 - Asia \$ []
 - Australia/Oceania..... \$ []
 - North Africa \$ []
 - Central and Southern Africa \$ []
 - Antarctic/Arctic \$ []
 - TOTAL INTERNATIONAL \$ []
- TOTAL FOR RANKING PURPOSES (D1(a) + D1(b)) \$ []
- What amount of your total design revenue was passed through directly to other design firms or subconsultants?

Domestic	\$ []
International	\$ []
TOTAL	\$ []

DESIGN PORTION OF DESIGN BUILD

D2. How much of your total design revenue in Question D1(c) comes from projects using design-build as the delivery system where your firm assumes part of the project risk? (Report any construction revenue from design-build contracts in Question GC2)

- | | |
|---------------------|-------------|
| Domestic | \$ [] |
| International | \$ [] |
| TOTAL | \$ [] |

ARCHITECTURAL REVENUE (FOR ARCHITECTURAL RECORD MAGAZINE RANKING)

D3. How much of your design revenue in Question D1(c) comes from architectural services (including passthroughs to other design firms)?

- | | |
|---------------------|-------------|
| Domestic | \$ [] |
| International | \$ [] |
| TOTAL | \$ [] |

D4. What type of design organization is your firm (check one)?

- | | | |
|--|--|---|
| <input type="checkbox"/> Architect | <input type="checkbox"/> Engineer-contractor | <input type="checkbox"/> Environmental |
| <input type="checkbox"/> Geotechnical engineer | <input type="checkbox"/> Consulting engineer | <input type="checkbox"/> Landscape architect |
| <input type="checkbox"/> Engineer-architect | <input type="checkbox"/> Architect-engineer | <input type="checkbox"/> Other (specify) [] |

D5. What type of work does your staff do?

- | | | |
|--|---|--|
| <input type="checkbox"/> Architectural | <input type="checkbox"/> Mechanical | <input type="checkbox"/> Civil |
| <input type="checkbox"/> Construction management | <input type="checkbox"/> Structural | <input type="checkbox"/> Planning (type) [|
| <input type="checkbox"/> Electrical | <input type="checkbox"/> Transportation | <input type="checkbox"/> Environmental] |

D6. How much of your 2021 design revenue from Question D1(a) and D1(b) was derived from projects in the following categories? This question must be answered by all firms with design revenue.

Important: Your answers in each of these market categories should serve as a starting point for filling out the market sector on the ENR 2022 Sourcebook Survey form, distributed with this survey.

	Domestic	International
	[From Quest. D1(a)]	[From Quest.D1(b)]
a. General building (commercial bldgs., offices, stores, education, residential, hospitals, etc.)	\$ []	\$ []
b. Industrial process (pulp and paper, steel, non-ferrous metal refineries, etc.)	\$ []	\$ []
c. Manufacturing (manufacturing production facilities such as auto assembly plants, electronic assembly, etc.)	\$ []	\$ []
d. Water supply (dams, reservoirs, water transmission lines, aqueducts, etc.)	\$ []	\$ []
e. Sewerage/solid waste disposal (sanitary/storm sewers, treatment plants, landfills, etc.)	\$ []	\$ []
f. Transportation (airports, bridges, highways, roads, canals and locks, etc.)	\$ []	\$ []
g. Hazardous waste (chemical, nuclear, asbestos, lead, etc.)	\$ []	\$ []
h. Power (thermal, hydroelectric, waste-to-energy plants, wind, solar, transmission lines, etc.)	\$ []	\$ []
i. Petroleum (refineries, natural gas, petrochemical, offshore, pipelines, etc.)	\$ []	\$ []
j. Telecommunications (transmission lines, cabling, towers & antennae, data centers, etc.)	\$ []	\$ []
k. Other (specify)	\$ []	\$ []
TOTAL	\$ []	\$ []

D7. Compared to a year ago, what is the status of your firm’s current backlog of design work?

- This information will only be printed in the aggregate.

Higher Lower Same By what percent? []

D8. What percentage of your 2021 design revenue was from these types of owners?

Federal	[]
State/Local	[]
Private	[]

INTERNATIONAL WORK

Fill out this section if your firm did any construction or design work outside of its home country in 2021.

D9. In the following list of countries, check those in which your company had construction work under way in 2021 or in which your firm provided design and design-related services in 2021.

Country	Design	Country	Design	Country	Design
A. NORTH AMERICA		1. Canada	<input type="checkbox"/>		

B. LATIN AMERICA

10. Argentina
11. Bolivia
12. Brazil
13. Chile
14. Colombia
15. Costa Rica
16. Ecuador
17. El Salvador
18. Guatemala
19. Guyana
20. Honduras
21. Mexico
22. Nicaragua
23. Panama
24. Paraguay
25. Peru
26. Suriname
27. Uruguay
28. Venezuela

C. CARIBBEAN ISLANDS

30. Cuba
31. Greater Antilles¹
32. Lesser Antilles²
33. Puerto Rico

D. EUROPE

40. Albania
41. Armenia
42. Austria
43. Azerbaijan
44. Belarus
45. Belgium
46. Bosnia & Herzegovina
47. Bulgaria
48. Croatia
49. Czech Rep.
50. Denmark
51. Estonia
51. Finland
52. France
53. Georgia
54. Germany
55. Greece
56. Hungary
57. Ireland
58. Italy
59. Latvia
60. Lithuania
61. Moldova
62. Netherlands
63. North Macedonia

64. Norway
65. Poland
66. Portugal
67. Romania
68. Russia
69. Serbia
70. Slovakia
71. Slovenia
72. Spain
73. Sweden
74. Switzerland
75. Ukraine
76. United Kingdom

E. MIDDLE EAST

80. Afghanistan
81. Bahrain
82. Cyprus
83. Iran
84. Iraq
85. Israel
86. Jordan
87. Kuwait
88. Lebanon
89. Oman
90. Pakistan
91. Qatar
92. Saudi Arabia
93. Syria
94. Turkey
95. United Arab Emirates
96. Yemen

F. ASIA

100. Bangladesh
101. Brunei
102. Cambodia
103. China (P.R.C.)
104. Diego Garcia
105. Hong Kong (P.R.C.)
106. India
107. Indonesia
108. Japan
109. Kazakhstan
110. South Korea
- 110a. North Korea
111. Kyrgyzstan
112. Laos
113. Macau (P.R.C.)
114. Malaysia
115. Mongolia
116. Myanmar (Burma)
117. Nepal
118. Philippines

119. Singapore
120. Sri Lanka
121. Taiwan
122. Tajikistan
123. Thailand
124. Turkmenistan
125. Uzbekistan
126. Vietnam

F. AUSTRALIA/OCEANIA

130. Australia
131. New Zealand
132. Pacific Islands
133. Papua New Guinea

G. NORTH AFRICA

140. Algeria
141. Egypt
142. Ethiopia
143. Libya
144. Morocco
145. Niger
146. Somalia
147. Sudan
148. Sub Sahara³
149. Tunisia

H. CENTRAL AND SOUTHERN AFRICA

150. Angola
151. Benin
152. Botswana
153. Burkina Faso
154. Burundi
155. Cameroon
156. Cape Verde Islands
157. Congo Republic
158. Gabon
159. Gambia
160. Ghana
161. Guinea
162. Ivory Coast
163. Kenya
164. Lesotho
165. Liberia
166. Malawi
167. Mozambique
168. Nigeria
169. Rwanda
170. Senegal
171. Sierra Leone
172. South Africa
173. Swaziland
174. Tanzania

175. Uganda
176. D.R.Congo (Zaire)
177. Zambia
178. Zimbabwe

I. 180. ANTARCTIC/ARCTIC

FOOTNOTES

(1) Includes The Dominican Republic, Haiti and Jamaica. (2) Includes The Bahamas, The Leeward and Windward Islands, Trinidad and Tobago and the Virgin Islands. (3) Includes Chad, Eritrea, Mali, Mauritania, Niger, Somalia and South Sudan.

CM/PM-for-fee – Top 100 CM-for-fee/PM-for-fee

Fill out this section if your firm provided construction management and/or program management services in 2021 on a fee-only basis (see guidelines).

- Please enter CM-at-Risk revenue in question GC5.
- Please note the distinction between construction management, which is directed to a single project, and program management, which involves conceptualizing, planning and supervising multiple projects for a single owner.

CONSTRUCTION MANAGEMENT FOR FEE ONLY

CM1. What were your gross fees **(in \$ millions)** in 2021 for CM, or project management services provided on a fee-only basis?

- Exclude program management fees that belong in CM2 below.
- Please include only your fees for professional management services and NOT revenue or pass-throughs from design or construction of the project itself.

Domestic	\$ []
International	\$ []
TOTAL	\$ []

PROGRAM MANAGEMENT FEES

CM2. What were your gross fees **(in \$ millions)** in 2021 from program management contracts for services managing or coordinating multiple projects for a single owner?

- Please include only your fees for professional management services and NOT revenue or pass-throughs from the design or construction of the project itself.

Domestic	\$ []
International	\$ []
TOTAL	\$ []

CM3. What percentage of your 2021 construction-for-fee or program management-for-fee revenue was from these types of owners?

Federal	[]
State/Local	[]
Private	[]

GENERAL BUSINESS

None of the information on this page, except for the subsidiaries list (Question M8), will be published. It will be kept strictly confidential and used for statistical purposes ONLY. Companies will not be identified.

M4. Did your company make a net pre-tax, pre-bonus profit on gross revenue on your construction and/or design operations in 2021?

In the U.S.	<input type="checkbox"/> YES [] % of year-end revenue	<input type="checkbox"/> NO [] % of year-end revenue
Outside home country	<input type="checkbox"/> YES [] % of year-end revenue	<input type="checkbox"/> NO [] % of year-end revenue

M5. Did your company increase or decrease its professional staff in 2020?

Who is your chief executive officer?

Name [] Title []

Who is your chief operating officer?

Name [] Title []

Who is your chief financial officer?

Name [] Title []

Who is your business development officer?

Name [] Title []

Who is your public relations officer?

Name [] Title []

Who is your human resources officer?

Name [] Title []

CONTACT INFORMATION

M9. Would you, or someone at your company, be available to provide on-the-record comments for any ENR news story reporting the results of this survey?

1. Yes
2. No

[IF M9=YES]

M10. Contact for Comments

1. Name []
2. Title []
3. E-Mail []
4. Telephone number[]
5. Extension []

M11. VERY IMPORTANT: Who should be our main survey contact(s) moving forward?

Name [] E-Mail address []

Title [] Telephone number[]

Company [] Fax number []

Address []

City, state, zip []

Alternate Name [] Alternate E-Mail address []

Alternate Title [] Alternate Telephone number []

VERY IMPORTANT: PERSONAL PLEDGE OF ACCURACY

Independent verification of my firm's construction revenue and/or billings is not available in time for ENR's deadline. As a result, I personally attest to the accuracy of the numbers reported.

(Signed) _____
Chief executive officer

Date