



ENR MidAtlantic Regional Top Specialty Contractors

Online Survey Instructions:

- 'Regional' means within MidAtlantic. 'Worldwide' means your entire firm across the world, including the United States.
- Ensure that revenues are reported in **full numbers**. For example, if your revenues are \$5 million, enter as 5000000.
- You're able to proceed to the next page by clicking on "Save and Next" and may go back by clicking on "Prev."
- If you need to save your responses and return later to edit or complete your survey, click the "Save and Next" button before exiting the form.
- To submit your survey, click the "Save and Finalize" button on the last page.
- If more than one survey is received from a firm for a particular region, only the most recently submitted survey will be used for that region's Top Specialty Contractors ranking.

IMPORTANT NOTE: The ENR Top 600 Specialty Contractors list has a separate survey. For this survey, please contact Jonathan Keller at kellerj@enr.com.

QUESTIONS ABOUT THE REGIONAL SURVEY? CONTACT: Justin Rice | ricej@enr.com

2021 ENR MIDATLANTIC TOP SPECIALTY CONTRACTORS SURVEY

Company Information:

How should your company's name, location and other information appear in ENR MidAtlantic's Top Specialty Contractors list?

1. Name of Firm : _____.
2. Year Founded : _____.
3. Company Website : _____.
4. Primary Regional Office Street Address : _____.
5. Primary Regional Office City : _____.
6. Primary Regional Office State : _____.
7. Primary Regional Office ZIP/Postal Code : _____.
8. Primary Regional Office Telephone : _____.
9. EMR (Experience Modification Ratio) : _____.
10. Number of Worldwide Employees (including the U.S.) : _____.
11. Number of Regional Employees : _____.
12. Regional Top Officer Full Name : _____.
13. Regional Top Officer Title : _____.

5. West Virginia \$_____.

6. District of Columbia \$_____.

Q4. Please provide a breakdown of your Regional Total for each of the following specialty categories listed below.

SPECIALTY CATEGORIES:

A. Asbestos/Lead Abatement \$_____.

B. Concrete \$_____.

C. Demolition/Wrecking \$_____.

D. Electrical \$_____.

E. Glazing/Curtain Wall \$_____.

F. Interior Finishes/Millwork \$_____.

G. Masonry \$_____.

H. Mechanical \$_____.

I. Painting & Coatings \$_____.

J. Plastering/Drywall \$_____.

K. Plumbing \$_____.

L. Roofing \$_____.

M. Sheet Metal \$_____.

N. Site Work/Excavation/Foundation \$_____.

O. Steel Erection/Fabrication \$_____.

P. Thermal and Moisture Protection \$_____.

Q. Utility (This category applies to those working as a utility contractor, not those from another specialty contractor working for a utility company) \$_____.

R. Wall/Ceiling \$_____.

S. Other Project Types (please specify): \$_____.

TOTAL (Note: Total should match your Regional Total) \$_____.

Q6a-d. What is your largest regional project completed in 2020? (Must be located within Delaware, Maryland, Pennsylvania, Virginia, West Virginia and the District of Columbia.)

Project name:_____.

City:_____.

State:_____.

Your Contract value \$_____.

Q6e-h. What is your largest regional project that broke ground in 2020? (Must be located within Delaware, Maryland, Pennsylvania, Virginia, West Virginia and the District of Columbia.)

Project name:_____.

City:_____.

State: _____.

Your Contract value \$ _____.

Marketing Contact Information: Contact details of the individual responsible for the marketing function at the firm:

1. Full Name : _____.
2. Job Title : _____.
3. Email : _____.
4. Telephone : _____.
5. Extension : _____.

Submitter Contact Information: Contact details of the individual that has completed this survey:

1. Full Name : _____.
2. Job Title : _____.
3. Email : _____.
4. Telephone : _____.
5. Extension : _____.

VERY IMPORTANT: VERIFICATION DATA

Please indicate if you are an authorized officer attesting to the accuracy of the numbers reported in this survey.

1. Yes
2. No

If you selected "No" in the previous question, please supply details of the executive at the firm who has reviewed the data in this survey and attests to the accuracy of the numbers reported:

1. Full Name : _____.
2. Job Title : _____.
3. Email : _____.
4. Telephone : _____.
5. Extension : _____.

An email receipt with your responses will be sent to the Submitter and the Verification Officer listed above after you confirm that you wish to submit the survey on the next page.

Does your company want to be considered for recognition as the MidAtlantic region's Specialty Contractor of the Year?

1. Yes
2. No

[IF YES SELECTED ABOVE]

Please briefly summarize your firm's notable achievements in 2020 that warrant consideration for the ENR MidAtlantic region's Specialty Contactor of the Year award. (Achievements may include business growth, major projects, unique innovations, etc.)