



**GREEN MARKET SURVEY**  
**SURVEY FORM DUE: March 9, 2020**

If you are unable to return this portion of the survey form by the due date, please send a request for an extension to Gary Tulacz by phone at 646-849-7135 or e-mail at tulaczg@enr.com. Please include the date by which you intend to return the survey. Completed forms should be mailed to:

Engineering News-Record  
 350 Fifth Avenue, Suite 6000  
 New York, NY 10118  
 Attention: Gary Tulacz, Senior Editor

Dear Green Contractor and Designer,

Here is ENR Magazine's Top Green Construction & Design survey. This survey will be used to generate a Top Green Design Firms list and a Top Green Contractors list, both to appear in the new ENR Top Environmental Sourcebook to be published in the September 14/21 issue of ENR. The rankings will be based on any 2019 domestic revenue from projects that have been registered with third-party green building or sustainable construction ratings organization. Any 2019 revenue from projects that are officially registered with a third-party rating group may be included in the survey, even though the project has not finally been certified. Even if the registered project may never achieve certification, the registration will be sufficient to show intent to design toward a recognized set of green standards. This includes only the company revenue generated in 2019 from these projects and not the value of the entire project when completed.

**NOTE: Projects that are not registered and being built specifically with certification as a goal should not be included,** even where the contractor applies its own set of green construction standards, no matter how stringent. We wish to avoid subjective application of the term 'green building' to projects and revenue in the survey.

Regarding the measurement of clients' interest in green and sustainable construction in Question 14, this is purely a subjective assessment. We hope to gauge general interest in sustainability and how it (presumably) is increasing. We are also interested in the products and techniques you employ in designing and building sustainable projects, and where you get your information on Green Building Products and techniques.

We urge you to participate in the survey and look forward to hearing more from you about your work in sustainable design and construction and green building.

Gary J. Tulacz, Senior Editor, ENR

**2020 ENR GREEN BUILDING SURVEY**

The information you provide below will be used to rank firms in the **TOP GREEN DESIGN FIRMS** and the **TOP GREEN CONTRACTORS** lists to be published in ENR in July and September respectively.

Company [	]	Preparer Name & Title [	]
Address [	]	City [	State/Zip [
Telephone [	]	Fax [	]
E-mail Address [	]	Home Page [	]
E-mail Address [	]	Home Page [	]

	General Contracting Revenue		Design Revenue	
	Domestic	International	Domestic	International
<b>(1) GENERAL BUILDING TOTALS</b>				
A. Commercial buildings (retail)	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
B. Commercial buildings (office/banks)	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
C. Government office buildings	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
D. Educational	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
E. Correctional	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
F. Health care, including assisted living centers	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
G. Distribution, warehouses	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
H. Hotels, motels, convention centers	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
I. Multi-unit residential	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
J. Sports	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
K. Entertainment, theme parks, casinos	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
L. Religious and cultural	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
M. Airports, including terminals	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
N. Mixed Use	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]
O. Other (specify) _____	[\$ [ ]	[\$ [ ]	[\$ [ ]	[\$ [ ]

	General Contracting Revenue		Design Revenue	
	Domestic	International	Domestic	International
(2) INDUSTRIAL PROCESS TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(3) MANUFACTURING TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(4) WATER SUPPLY TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(5) SEWERAGE & SOLID WASTE TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(6) TRANSPORTATION TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(7) HAZARDOUS WASTE TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(8) POWER TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(9) PETROLEUM TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(10) TELECOMMUNICATIONS TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(11) MISCELLANEOUS TOTALS	[\$ ]	[\$ ]	[\$ ]	[\$ ]
(12) OVERALL TOTALS Totals of items 1-11	[\$ ]	[\$ ]	[\$ ]	[\$ ]
<b>GRAND TOTALS (Domestic + International)</b>	<b>Contracting</b>	<b>Design</b>	<b>Design</b>	<b>Design</b>

(13) How many people in your organization have professional accreditation under the U.S. Building Council's LEED System, Green Building Initiative Sustainability Standards, or other third-party sustainability or environmental standard rating organization:

LEED (U.S. Green Building Council): [ ]  
GREEN BUILDING INITIATIVE: [ ]  
OTHER: [ ]  
(Please provide organization name): [ ]

(14a) By what percent has customer interest in sustainable construction increased from 2019 to 2020? [ ] %  
(14b) And what percent do you expect customer interest to increase from 2020 to 2021? [ ] %

(15) What percent of your firm's time is spent on projects that incorporate green practices of any kind? [ ] %

(16) Does your company have written policies or standards for sustainable construction apart from owner requirements? Please list some of these policy requirements or standards:

[ ] [ ]  
[ ] [ ]

(17) What types of Green products have you incorporated into your building specs on a regular basis?

[ ] [ ]  
[ ] [ ]

(18) Where do you most often get your information for green building products? (check all that apply)

- Building Product Manufacturers directly
- Trade publication/organization (please indicate) [ ]
- Green building product directory (please list) [ ]
- Peers
- Event (please indicate) [ ]
- Other (please indicate) [ ]

(19) Who is the point person for sustainability and green building issues at your company?

(Note: This information below will *not* be published)

Name [ ] Title [ ]

Phone [ ] Fax [ ] Email [ ]

If you have any questions, please do not hesitate to email Gary Tulacz at [tulaczg@enr.com](mailto:tulaczg@enr.com) or call him at (646) 849-7135.

**REMINDER: THE DEADLINE FOR ONLINE SURVEY FILING IS MARCH 9, 2020**