



**GREEN MARKET SURVEY**

**SURVEY DEADLINE: March 7, 2016**

If you are unable to return this portion of the survey form by the due date, please send a request for an extension to:

Gary Tulacz  
E-mail: [tulaczg@bnpmedia.com](mailto:tulaczg@bnpmedia.com)

Please include the date by which you intend to return the sur

Dear Green Contractor and Designer,

This is ENR Magazine’s Top Green Construction & Design survey. This survey will be used to generate the Top Green Design Firms list and the Top Green Contractors list, both to appear in the ENR Top Environmental Sourcebook to be published in the August 8/15 issue of ENR. The rankings will be based on any 2015 domestic revenue from projects that have been registered with a third-party green building or sustainable construction ratings organization. Any 2015 revenue from projects that are officially registered with a third-party rating group may be included in the survey, even though the project has not finally been certified. Even if the registered project may never achieve certification, the registration will be sufficient to show intent to design toward a recognized set of green standards. This includes only the company revenue generated in 2015 from these projects and not the value of the entire project when completed.

**NOTE: Projects that are not registered and being built specifically with certification as a goal should not be included,** even where the contractor applies its own set of green construction standards, no matter how stringent. We wish to avoid subjective application of the term ‘green building’ to projects and revenue in this survey.

Regarding the measurement of clients’ interest in green and sustainable construction in Question 14, this is purely a subjective assessment. We hope to gauge general interest in sustainability. We are also interested in the products and techniques you employ in designing and building sustainable projects, and where you get your information on green building products and techniques.

We encourage you to participate in this survey and look forward to hearing more from you about your work in sustainable design and construction and green building.

Gary J. Tulacz  
Senior Editor  
Engineering News-Record

**2016 ENR GREEN BUILDING SURVEY**

The information you provide below will be used to rank firms in the **TOP GREEN DESIGN FIRMS** and the **TOP GREEN CONTRACTORS** lists to be published in ENR in August.

Company [ ] Preparer Name & Title [ ]  
 Street Address [ ] City [ ] State/ZIP [ ]  
 Telephone [ ] Fax [ ]  
 E-mail Address [ ] Company website [ ]

	General Contracting Green Revenue		Green Design Revenue	
	Domestic	International	Domestic	International
<b>(1) GENERAL BUILDING TOTALS</b>				
A. Commercial buildings (retail)	[\$ ]	[\$ ]	[\$ ]	[\$ ]
B. Commercial buildings (office/banks)	[\$ ]	[\$ ]	[\$ ]	[\$ ]
C. Government office buildings	[\$ ]	[\$ ]	[\$ ]	[\$ ]
D. Educational	[\$ ]	[\$ ]	[\$ ]	[\$ ]
E. Correctional	[\$ ]	[\$ ]	[\$ ]	[\$ ]
F. Health care, including assisted living centers	[\$ ]	[\$ ]	[\$ ]	[\$ ]
G. Distribution, warehouses	[\$ ]	[\$ ]	[\$ ]	[\$ ]
H. Hotels, motels, convention centers	[\$ ]	[\$ ]	[\$ ]	[\$ ]
I. Multi-unit residential	[\$ ]	[\$ ]	[\$ ]	[\$ ]
J. Sports	[\$ ]	[\$ ]	[\$ ]	[\$ ]
K. Entertainment, theme parks, casinos	[\$ ]	[\$ ]	[\$ ]	[\$ ]
L. Religious and cultural	[\$ ]	[\$ ]	[\$ ]	[\$ ]

M. Airports, including terminals \$[ ] \$[ ] \$[ ] \$[ ]  
 N. Other (specify): \_\_\_\_\_ \$[ ] \$[ ] \$[ ] \$[ ]

	General Contracting Green Revenue		Green Design Revenue	
	Domestic	International	Domestic	International
(2) INDUSTRIAL PROCESS TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(3) MANUFACTURING TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(4) WATER SUPPLY TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(5) SEWERAGE & SOLID WASTE TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(6) TRANSPORTATION TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(7) HAZARDOUS WASTE TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(8) POWER TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(9) PETROLEUM TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(10) TELECOMMUNICATIONS TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(11) MISCELLANEOUS TOTALS	\$[ ]	\$[ ]	\$[ ]	\$[ ]
(12) OVERALL TOTALS (Totals of items 1-11)	\$[ ]	\$[ ]	\$[ ]	\$[ ]
<b>GRAND TOTALS (Domestic + International) Green Contracting</b>	<b>\$[ ]</b>	<b>\$[ ]</b>	<b>Green Design</b>	<b>\$[ ]</b>

(13) How many people in your organization have professional accreditation under the U.S. Building Council's LEED System, Green Building Initiative Sustainability Standards, or other third-party sustainability or environmental standard rating organization:

LEED (U.S. Green Building Council): [ ]  
 GREEN BUILDING INITIATIVE: [ ]  
 OTHER: [ ]  
 (Please provide organization name): [ ]

(14a) Has customer interest in sustainable construction increased or decreased from 2015 to 2016?  
 (Please Circle) Increased or Decreased By what percent? [ ] %

(14b) Do you expect customer interest to increase or decrease from 2016 to 2017?  
 (Please Circle) Increase or Decrease By what percent? [ ] %

(15) What percent of your firm's time is spent on projects that incorporate green practices of any kind? [ ] %

(16) Does your company have written policies or standards for sustainable construction apart from owner requirements?  
 Please list some of these policy requirements or standards:

[ ] [ ]  
 [ ] [ ]

(17) What types of Green products have you incorporated into your building specs on a regular basis?

[ ] [ ]  
 [ ] [ ]

(18) Where do you most often get your information for green building products? (Check all that apply)

- Building product manufacturers directly
- Trade publication/organization (please indicate) [ ]
- Green building product directory (please list) [ ]
- Peers
- Event (please indicate) [ ]
- Other (please indicate) [ ]

(19) Who is the point person for sustainability and green building issues at your company?

(Note: This information below will *not* be published)

Name [ ] Title [ ]

Phone [ ] Fax [ ] Email [ ]

If you have any questions, please do not hesitate to email Gary Tulacz at [tulaczg@bnpmedia.com](mailto:tulaczg@bnpmedia.com), or call me at (646)-849-7135.

**REMINDER: THE DEADLINE FOR ONLINE SURVEY FILING IS MARCH 7, 2015**